



HealthConnections Board of Directors Meeting

February 25, 2026, | 5pm

Attendance

Elizabeth Amato	X	Seth Kronenberg	X
Kathryn Anderson	X	Joseph Maldonado	X
Marisa Barbieri	X	Mark Muthumbi	X
Eric Brosius	X	Digant Nanavati	X
Frank Eder	X	Amie Parikh	X
Shannon Flood	X	Ofrona Reid	A
Matt Glidden	X	Martin Stallone	E
Kara Hines	X	Judith Watson	X
Pat Hale	X	Corey Zeigler	X
Paul Kaye	X		
Felissa Koernig	X		

A= Absent, E=Excused

Staff: Carianne Borut, Christina Carroll, Brad Hesler, Rachel Kramer, Don Lee, Liana Prosonic

Guests: Kevin McAvey, Manatt Health Strategies

Agenda

Opening Remarks | P. Kaye

- Meeting commenced at 5pm.
- Paul opened by welcoming new Board members. Introductions by all Board members and HeC staff followed.
- Consent agenda of routine items was proposed to Board for approval. This included the 2026 budget which was approved by the Finance Committee and supported by email endorsement from Marty Stallone, Board Treasurer.

Motion for approval of consent agenda made by Seth Kronenberg, seconded by Judith Watson. Passed unanimously.

SHIN-NY Strategy Discussion | K. McAvey

- Elizabeth introduced Kevin McAvey of Manatt Health Strategies. Kevin was invited to facilitate a Board conversation on opportunities for HealthConnections to add value under the strategic priorities of the SHIN-NY and evolving HIE landscape.
- Elizabeth highlighted strategic pillars of the SHIN-NY which are statewide mindset, SHIN-NY efficiency, and ability for SHIN-NY to meet community needs.
- HeC has responded to these strategies in a variety of ways such as awarded statewide services contracts, shift to fee-based services, cost containment, and revamp of HIE platform (DCS).

- Presentation
 - Coverage of federal policy priorities that impact interoperability at the state level. The current federal administration continues to pursue efforts to advance interoperability as seen through rulemaking and recent initiatives (i.e. Rural Health Transformation program).
 - Despite cuts in Medicaid funding at the federal level, NY still has one of the most well-funded data exchange ecosystems in the country.
 - There is federal interest in “rationalizing” and consolidating HIE ecosystem. This is why we are focused on demonstrating efficiency and ROI.
 - Other considerations for HIEs are patient privacy, commodification of health data, and market consolidation for health systems and HIEs.
 - Coverage of HIEs in other states: California has established a tech-agnostic HIE approach, they mainly set the rules of the road and govern the operation. North Carolina has a single state designated HIE and works closely with state Medicaid.
- Discussion Themes
 - Key recommendations to Board include driving economies of scale, collaboration and partnership with State, and demonstrating HeC’s leadership in HIE.
 - Acknowledgement of challenge of serving local communities while advancing statewide goals. Importance of demonstrating leadership in community while also pulling others along. HeC leads in how we are advancing statewide initiatives and infrastructure.
 - Areas of immediate focus might be investing in data quality, serving as a collaborative leader and driving collective value.
 - Regarding SHIN-NY’s ability to stay competitive with Epic, there is tremendous “white space” of providers not connected to Epic. There are HIE use cases that Epic does not support like public health analytics.
 - HeC should consider business strategies that demonstrate support of SHIN-NY strategies, including shared services and mergers.

Closing Remarks | E. Amato

- Elizabeth reminded Board to review 2026 Organizational Objectives included with meeting materials. These will be reviewed at the April meeting.
- HeC staff excused at 6:20pm.
- Executive Session proceeded; agenda focused on CEO evaluation. Concluded at 6:28pm.