

Board Meeting

3/5/2025

MINUTES

5:00 PM

HEALTHCONNECTIONS

MEETING CALLED BY	Paul Kaye			
TYPE OF MEETING	Board Meeting – held via ZOOM meeting			
NOTE TAKER	Christina Carroll			
ATTENDEES	Elizabeth Amato	x	Joseph Maldonado	x
	Kathryn Anderson	E	Mark Muthumbi	x
	Marisa Barbieri	x	David Page	x
	Eric Brosius	x	Martin Stallone	x
	Kara Hines	x	Robert Weisenthal	x
	Pat Hale	x	Bruce Wood	x
	Paul Kaye	x	Judith Watson	E
	Seth Kronenberg	x	Corey Zeigler	x
Guests: Carianne Borut, Christina Carroll, Brad Hesler, Rachel Kramer, Don Lee, Liana Prosonic				
X = Attended E = Excused A = Absent				

OPENING REMARKS

P. KAYE

- Meeting was called to order at 5:00pm.
- Paul invited all on the call to introduce themselves.
- Action
 - Bob made a motion to approve minutes, Dave seconded. 7 in favor, 3 abstained.
 - Acceptance of Dec 4, 2024 meeting minutes.

NAME CHANGE TO HEALTHCONNECTIONS, INC.

E. AMATO

- Presentation
 - Simplifying the formal name to a more recognizable name, in anticipation of important changes at the state level
 - Requires an update to the Certificate of Incorporation
- Action
 - Pat Hale moved to approve this change, Bob seconded, all in favor.
 - Acceptance of name change to HealthConnections, Inc.

2024 YEAR END REVIEW AND 2025 PRIORITIES

E. AMATO

- Presentation
 - Elizabeth Amato reviewed the presentation included in the Board materials
 - 2024 Accomplishment highlights
 - 2025 Priority highlights
 - BOD Priorities
- Discussion
 - Discussion regarding the MVP contract, implications for MCOs, and reporting/data sharing as it relates to health plans and provider organizations.
 - Discussion about DCS and whether it will make integrations easier for providers.
 - At go-live, it will not be FHIR-enabled for direct queries, but it is setting HeC up for that in the future.
 - This also supports goals for the 1115 Waiver.

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- Comment about carefully sharing data and ensuring it is done properly. HeC manages all requests and new opportunities within the boundaries of SHIN-NY policy, HIPAA, QFR, and other compliance frameworks.
 - Comment that it would be valuable as a consumer to manage information through an HeC portal, or as someone taking care of an aging parent, for example.
 - Comment that multiple agencies would benefit from benchmarking/reporting for the grants and programs they are beholden to. There are tools that would help those consumers which could bring forward revenue opportunities.

FINANCE UPDATE

L. PROSONIC, E. AMATO

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- Presentation
 - Liana reviewed the financial report included in the Board materials.
 - Liana reviewed the 2025 budget, summary included in the Board materials.
 - Discussion
 - Paul commented that HeC is more than poised to cover expected cost increases into 2025
 - Discussion regarding expectations from HeC around DCS end-stage development launch. Custom development is complicated and agile.
 - Original timeline was 2024 launch, re-set for mid-2025.
 - Optimistic about progress at this point and relationship with development partner has improved.
 - Question whether HeC captured amortization in the budget. This is called out in financial reports and summaries.
 - Request was made to track and report EBIDA in next report.
 - Discussion regarding additional costs to maintain the new system. HeC expects to need additional headcount and potentially additional vendor support, which is anticipated in the 2025 budget. HeC still expects that this model is more cost-efficient and effective than the currently available commercial products.
 - Could potentially offer this to other HIEs in NYS, but it is too soon to tell what that market looks like. As HeC is structured now, we are not in a position to sell software, but no decisions will be made to potentially preclude us from doing so in the future.
 - Action
 - Bob moved to accept 2024 financials, Dave seconded, all in favor.
 - Dave moved to approve the 2025 budget, Corey seconded, all in favor.

SHIN-NY UPDATE, FEDERAL, AND NYS DYNAMICS

P. KAYE, E. AMATO

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- Presentation
 - Elizabeth provided an overview of the slide included in the Board materials.
 - Discussion
 - Comments regarding alternative revenue streams
 - The market potential of DCS is critical for determining the future
 - Quality metrics, helping providers maximize their revenue streams and manage their reporting
 - Opportunities to leverage data for other organization types/research in accordance with compliance guidelines
 - Consider implications for the data-contributing organizations
 - Impossible to fully get away from federal monies, must focus on value-creation for the intended audiences and support outcome achievement
 - Consider collaborations with other organizations like Fair Health who aggregate data
 - Comments regarding collaboration with other state partners and advocacy
 - Comments regarding growth of the organization and service area
 - Providers who rely heavily on federal funding insulate themselves with size and diversification
 - Encouraged Board members to gather thoughts and suggestions during the course of their work

Meeting adjourned at 6:30pm.