

Board Meeting

4/26/2023

MINUTES

6:00 PM

HEALTHCONNECTIONS

MEETING CALLED BY	Dave Page			
TYPE OF MEETING	Board Meeting – held via ZOOM meeting			
NOTE TAKER	Christina Carroll			
ATTENDEES	Marisa Barbieri	x	Jackie Leaf	A
	Rajesh Davé	A	Orrin MacMurray	E
	Ronald Fish	A	Joseph Maldonado	x
	Indu Gupta	x	Mark Muthumbi	A
	Robert Hack	x	David Page	x
	Pat Hale	x	Martin Stallone	x
	Paul Kaye	x	Robert Weisenthal	x
	Paul Kronenberg	x	Bruce Wood	x
	Seth Kronenberg	x		
	Guests: Elizabeth Amato, Rachel Kramer, Liana Prosonic, Rick Travers, Don Lee, Christina Carroll, Travis Smith, Herb Glose			
X = Attended E = Excused A = Absent				

OPENING REMARKS

D. PAGE

- Meeting was called to order at 6:01pm
- Paul Kronenberg moved to approve the previous board minutes, Paul Kaye seconded, minutes approved unanimously.
- Rob laid out the meeting's agenda, as follows:
 - Financial Update
 - Operational Update
 - 2022 YE Review and 2023 Priorities/Goals
 - Data Centricity Project
 - SHIN-NY Strategies

FINANCIALS

L. PROSONIC, T. SMITH

- **2022 Audit:** Travis Smith indicated that the audit went well. He then reviewed the materials and key points.
 - The Audit Required Communications Letter reflected no issues, which is consistent with previous years' audits.
 - The auditors then reviewed the draft financial statements. Their report expresses an unmodified opinion, which is the highest level to achieve.
 - The auditors then discussed the IRS 990, noting no significant changes to the content or format of the 990.
 - Bob Weisenthal moved to accept this audit, Marty Stallone seconded. Motion passed unanimously.
- **2023 Budget:** Liana Prosonic reviewed the materials and key points.
 - Significant increases in SHIN-NY I&I and VBS revenues, a portion attributable to contracts pushed into 2023 from last year.
 - Most expenses are budgeted fairly flat, with some puts and takes.
 - Investments budgeted to rebound in 2023 and have already recovered a significant portion of the unrealized losses recorded in 2022.
 - Net income will increase, driven by increase in revenue.
 - Dave Page moved to approve the budget, Bob Weisenthal seconded. Motion passed unanimously.

- 2022 YE Review and 2023 Priorities/goals
 - Rob introduced overarching priorities across the company and reviewed key SHIN-NY performance metrics. The HeC Leadership Team reviewed the presentation on 2022 successes and 2023 key priorities for their identified business units:
 - Customer Engagement Services
 - HIE Services and Solutions
 - HIT Services and Security
 - Population and Public Health
 - Business Development
 - Brand and Team Performance
 - Financials
 - Rob also spoke about board priorities:
 - Data Centricity vision
 - SHIN-NY and DOH strategies
 - Balancing mission and compliance
 - HIE Service offerings
 - Sustainability and succession
- Data Centricity Project
 - Rick presented about the data centric concept. Primary drivers include ensuring we are using the most modern technology and able to respond to evolving needs, changing landscapes, and as always, remain cost effective. Flexibility and scalability are key.
 - Vision and proof of concepts have been completed. Stella Technologies, a well-respected vendor in the HIE space, is our chosen partner. We are in the stage of defining and designing the new infrastructure.
 - Rick presented high-level diagrams of our current state of how information comes into the exchange and what the future will look like.
 - Discussion followed regarding staffing, security considerations, and how this approach is complementary to State and other RHIO plans.
 - Rick and Rob presented projected costs, savings, and timelines.

SHIN-NY STRATEGIES

R. HACK, E. AMATO

- SHIN-NY Strategies
 - Rob provided updates since the SHIN-NY conversation from Executive Committee. More meetings and plan presentations are anticipated in the coming weeks. This Board will be consulted along the way.
 - General discussion about this approach, collaborative opportunities, and plans for implementing this long-term vision followed.

Meeting adjourned at 7:40pm.